

Personal Data

Last Name / Name **Trigo, Paulo Jorge de Barros Pires**

Phone +351 21 092 7818
Email paulo.trigo@novabase.pt

Nationality Portuguese

Date of birth 10th of January 1966

Professional Experience

Date Since 2013

Celfocus CEO. Since mid 2013, it was fully dedicated expanding Celfocus business activity in the European and Middle Eastern Markets, where today the company has ~80% of its client base, with annual revenues of ~55Me. In the last 3 years, it developed and focused the company in emerging IT offers of Digital Transformation, Cognitive/AI, Intelligent Operations, Agile Delivery and Continuous Integration.

Date Since 2011

Executive Director Novabase Business Solutions. In 2012 took overall responsibilities for Novabase Business Solutions, after being responsible for conceiving and coordinating a major reorganization program. This reorganization, which occurred in early 2011, had the objective of focusing, designing and selecting the core IT Consulting offers for each industry sector.

Date Since 2000

Managing Director Celfocus (joint-venture Novabase-Vodafone). Since 2000 is engaged at Celfocus, a company from Novabase focused in the development of solutions for the Telecommunications Sector, both for National and International markets. Initially with operational responsibilities, took later the managing director role. Presently Celfocus has 50% of its business activity outside of Portugal, operating in several countries and geographies. Beyond emergent markets (Africa and Middle East), where it started its first international operations, Celfocus has been consolidating its position in mature Telecom markets (Europe) and also maintaining a healthy operation in portuguese territory, even in the recent economic context.

Date From 1999 to 2000

Manager Telecommunications at Novabase Sistemas de Informação, SA. Started in Novabase with responsibility for developing and coordinating the IT Consulting activity in the Telecom sector.

Date From 1996 to 1999

IT Manager at Maxitel, Serviços e Gestão de Telecomunicações, SA. Had several roles in a start-up environment of an Telecom fixed operator when liberalization opened up, was mainly responsible for the setup and operation of the billing & customer service systems and activation/installation of client terminal equipment.

Date From 1993 to 1996

Production Manager at Tecmic, Tecnologias de Microelectrónica, SA, where was responsible for development and production of industrial control e logistics systems, application software for dedicated vertical solutions.

Date In 1993

Development Engineer (invited) at Siemens (Munich). Computer networks with parallel architectures project.

Date From 1989 to 1992

Development engineer at INESC (Instituto de Engenharia de Sistemas e Computadores). Electronic & micro-electronic system projects, RISC computer architectures and parallel architectures.

Education

Datas From 1984 to 1989

Licenciatura/graduation in Engenharia Electrotécnica e Computadores
Instituto Superior Técnico, Universidade Técnica de Lisboa