



## Relevant Information

### **Novabase sells Infrastructures & Managed Services business and accelerates internationalization process**

Lisbon, 13 October 2016

Novabase, Sociedade Gestora de Participações Sociais, S.A. (“Novabase”), listed company, hereby informs, pursuant to article 248 of the Portuguese Securities Code, that yesterday, together with its indirect subsidiary Novabase – Infraestruturas, Sociedade Gestora de Participações Sociais, S.A., it has entered into a purchase and sale agreement with VINCI Energies Portugal, SGPS, S.A. (“VINCI Energies”), under which it agreed to sell to the latter its Infrastructures & Managed Services business (“IMS Business”), through the sale of the shares representing the whole share capital of (i) Novabase IMS – Infrastructures & Managed Services, S.A. (further to the carve-out of the assets which were not part of the IMS Business), and (ii) two other companies to which the IMS Business developed by Novabase Digital TV – Engenharia de Sistemas para TV Interactiva, S.A. and by Novabase Serviços – Serviços de Gestão e Consultoria, S.A. will be transferred. Additionally, the two entities established a partnership for the promotion of their solutions in their respective markets.

The completion of the sale will occur within the next months, as it is subject to certain usual conditions precedent for this type of transaction, including the non-opposition of the Portuguese Competition Authority.

The price agreed is 38.365 million euros, to be paid on the date of completion of the transaction, subject to certain adjustments, as established in the purchase and sale agreement.

IMS Business, which presently employs circa 400 persons, resulted from the acquisition, in 2003, of the activity in Portugal of General Electric IT Capital Solutions. Since its integration in Novabase, its turnover increased from 33 million euros to 104 million euros in 2015, due to the continuous innovation of its offer and technologic capabilities.

According to Luis Paulo Salvado, Chairman and CEO of Novabase, “This is another step towards Novabase’s repositioning that has been carried out in the past few years, allowing us to accelerate internationalization with stronger means. We have been evolving from a geographic leadership with a broad offer to a strategy of leadership through specialized offers to the global market.” Luis Paulo Salvado also mentioned that “VINCI Energies, which is part of one of the worldwide larger commercial groups, is, through its brand Axians, very well positioned to continue to provide good business and professional development opportunities to the talented team that we have built”.

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Public Company

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Share Capital:€ 15,700,697

Lisbon Commercial Registry Office registration and legal person number 502.280.182



To the VINCI Energies's head for this region of Europe, Julio de Almeida, "The Novabase IMS business is a reference on know-how and offer sophistication in Europe. This acquisition, in line with the growth strategy of the group, is the opportunity to broaden our geographic footprint in a sustainable way in Europe and in Africa as well as to reinforce Axians' portfolio of solutions". Axians (<http://www.axians.com>) is VINCI Energies' brand for information technologies and communications, with a turnover of 1,700 million euros in 15 countries and employing 8,000 persons.

#### **About Novabase**

Over its 27-year history, Novabase has become the Portuguese leader in IT, and has been listed on the Euronext Lisbon stock exchange since 2000. Its turnover in 2015 was 231.6 million euros, around 46% from outside of Portugal, with business in more than 35 countries and 9 different time zones. Novabase has offices in Portugal, Spain, the United Kingdom, Turkey, the United Arab Emirates, Angola and Mozambique. It boasts more than 2,400 talented and dedicated employees of 17 different nationalities.

Novabase's vision is to make life simpler and happier for people and businesses, through technology. Engineering and management combine with human sciences and design to create solutions focused on people and tailored to the new digital economy. Please visit [www.novabase.pt](http://www.novabase.pt) for additional information.

#### **About VINCI Energies**

Operating in over 50 countries, including 30 outside Europe, VINCI Energies employs 63,000 people and generated revenues of 10 billion euros in 2015. With its close-knit network of 1,500 business units, VINCI Energies is now a leading provider of energy and information technology services in Europe and throughout the world. <http://www.vinci-energies.com>

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